

## CUSTOMIZED STEEL BLANK SUPPLY FROM INDIA

We provide Hot Rolled/Cold Rolled Sheets, Plates, etc. in various thickness, width, Grades, etc. duly processed and even cut to size in difference shapes as per the requirement of the end user and also in any small quantity. In other words we can supply tailor made steel blanks for ready to use.

### 1) Benefits to Customer :

Small and medium size European customers must be sourcing their requirement of steel products specially like sheet, plates, chequered plates etc. from local traders, these local traders are like us who purchase the above material in bulk stores them, processed them and then supply to the end user. In some case the end user may process it further so as to enable them to use the material directly and their machines. **We would like to support those who buy less than 500 MT. of the above material every month.**

These local traders must be charging for all their expenses and the profit which in our estimate must be atleast 3-4 times of that of Indian expenses. **We can take the place of these local traders and that too at a very low cost. So there is a clear cost benefit to European manufacturers with assurance of same quality**

### 2) Quality :

Presently most of the steel products are exported to European country from India, China, Russia Etc. When compared Indian quality may be the most preferred one. India produces all the grades required by Industries and thus quality should never be any problem. We can even provide all the certificate and inspection by SGS or any agency appointed by the buyer.

### 3) Offered Price :

Price of these products vary in accordance with thickness, grade etc. We will ensure best price

### 4) Products :

We can supply Hot Rolled, Galvanised, Cold Rolled, Preprinted etc. in sheets and plates in the required sizes and grades as per buyer's requirements.

### 5) Quantity :

Supply of a minimum of one container of mix variety as per the requirement of the end-user. We at any time have over 8000 MT. of stock of the above products readily available in our warehouse situated in Mumbai at any given time.

6) **Shipment :**

Within 7 – 10 days of the receipt of the order.

7) **Supplier's Background :**

The Company was setup in 7<sup>th</sup> July 1996 in the state of Maharashtra with the main object to buy and sell Hot Rolled Coils (H.R.Coils). The company has been appointed by JSW and Essar as their dealer of H.R.Coils. The company has been acting as a dealer of the these companies and processes their material at various processing centers at Talaja, after which it sells the material to actual End Users, Traders, Suppliers, etc. through their own contacts and established brokers. H.R.Coils are processed into sheets or plates at steel service centre.

The Supplier has offices in Mumbai and warehouse and service centers in Mumbai and Pune. The Turnover of our group is USD 300 million and have handled various steel products exceeding half a million ton. We have expertise with regard to all the parameters of flat products. Our main products are as below:

- a) H. R. Coil, Sheet, Plates
- b) C. R. Coil & Sheets
- c) Preprinted Coil & Sheets
- d) Galvanised Coil & Sheets
- e) Chequered Plate
- f) Boiler Quaiy Plate
- g) CNC Laser/CNC Plasma Cut Parts
- h) Pickled & Oiled Coils & Blanket

Christian Flixeder

General Manager Proseed GmbH, November 2017

